## Saipem

Eni

Via Martiri di Cefalonia 67 20097 San Donato Milanese (MI) Telex: 310246 Eni-Saipem Fax: 02/52044415 Tel. centralino: 02/5201

Società per Azioni Sede Legale in San Donato Milanese Via Martiri di Cefalonia 67 Capitale Sociale Euro 441.410.900 I.v. Registro delle Imprese di Milano, Codice Fiscale 00825790157 Partita IVA: 00825790157 R.E.A. Milano n. 788744

Società soggetta all'attività di direzione e coordinamento dell'Eni S.p.A.

Rif./Prot. SEGR/ 377
San Donato M.se, December 1, 2006

SECURITIES AND EXCHANGE COMMISSION 450 Fifth Street, N.W. WASHINGTON, D.C. 20549 U.S.A.



Re: Saipem S.p.A. - File No. 82.4776

Dear Sirs,

Please find enclosed the following documents that are being furnished pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

- Second quarter report at 30<sup>th</sup> June 2006
- Saipem Press Release dated 11th October 2006
- Saipem Press Release dated 7th November 2006
- Saipem Press Release dated 29<sup>th</sup> November 2006

**PROCESSED** 

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Each document indicates the file number in the upper right hand corner of each unbound page.

If you have any questions or comments or require further information, please contact Mr. Alessandro Bernini, telephone number -- (2) 52034293 or Mr. Michele Nebbioli, telephone number -- (2) 52054276.

Yours faithfully,

UKAS QUAITIVI MARAGENINI 001 Saipem S.p.A Chief Financial, Officer (Alexsonate Bermin)

## **SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

## Form 6-K

### REPORT OF FOREIGN ISSUER

For the months of October 2006, November 2006

Saipem S.p.A.
(Exact name of Registrant as specified in its charter)

	Cefalonia 67 - 20097 San Address of principal executi	•
· ·	whether the registrant files	s or will file annual reports under m 40-F).
Form 20-F	Form 40-	F
•	y furnishing the informati	
(If "Yes" is marked, ind connection with Rule 12g3	icate below the file num	— ber assigned to the registrant in

Saipem

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- MAR OF WARRY VIOLE



San Donato Milanese, 29 November 2006 – With reference to the recent market rumours in the press, following the request of the Italian Stock Exchange Authority, Saipem states that it is not planning to launch a bid on Technip.

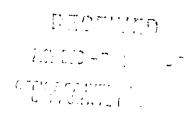
Saipem (43% owned by Eni) is a leader in the provision of engineering, procurement, project management and construction services for the oil & gas Industry, with unique capabilities in designing and executing large scale offshore and onshore projects. Saipem has a strong expertise in operating in deepwater and remote areas. It has significant technological competence in gas monetization and heavy oil exploitation.

Website: <a href="www.saipem.eni.it">www.saipem.eni.it</a> Switchboard: +39-025201 Shareholder Information:

Saipem S.p.A., Via Martiri di Cefalonia, 67 - 20097 San Donato Milanese (MI), Italy

Relations with institutional investors and financial analysts:

Tel.: +39-02520.34653 Fax: +39-02520.54295 **E-mail**: investor.relations@saipem.eni.it





Second quarter report at 30th June 2006



# Second quarter report at 30<sup>th</sup> June 2006

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Approved by the Board of Directors at their meeting of 26th July 2006

#### Saipem is a subsidiary of Eni SpA

The second quarter results include the effects of Snamprogetti's consolidation from the date of Saipem's acquisition of control, i.e. from 1<sup>st</sup> April 2006 following alignment discussions with the relevant control bodies regarding the interpretation of the recently introduced international accounting standards (IAS 27).

Economic and financial data					(	(million €)
	5	Second Quar	ter		First Half	
Saipem "stand-alone"	2005	2006	Var.%	2005	2006	Var.%
Revenues	1,165	1,331	14.2	2,119	2,374	12.0
Operating profit	82	126	53.7	154	219	42.2
Net profit	55	86	56.4	108	152	40.7
Capital expenditure	79	129	63.3	141	227	61.0
			31* Dece	mber 2005	30 <sup>th</sup> Ju	ne 2006
Net debt:						
- medium/long term				484		538
- short term				528		1,475
Total	<del></del>			1,012		2,013
	•	Second Quar	ter		First Half	
Saipem Consolidated	2005	2006	Var.%	2005	2006	Var.%
Revenues	1,165	2,052	76.1	2,119	3,095	46.1
Operating profit	82	151	84.1	154	244	58.4
Net profit	55	96	74.5	108	162	50.0
Capital expenditure	79	133	68.4	141	231	63.8
Net debt: - medium/long term - short term				484 528		617 915
Total				1,012		1,532
Results from operations						
Saipem "stand alone"	2005	Second Quar	ter   Var.%	2005	First Half	Var.%
Saipem "stand alone"  Offshore			1	2005		Var.%
·			1	2005		Var.%
Offshore - subsea pipeline laid (km)	2005	2006	Var.%		2006	
Offshore - subsea pipeline laid (km) - structures installed (tons)	388	308	Var.% (20.6)	687	<b>2006</b> 674	(1.9
Offshore - subsea pipeline laid (km) - structures installed (tons) Offshore Drilling	388	308	Var.% (20.6)	687	<b>2006</b> 674	(1.9 0.5
Offshore - subsea pipeline laid (km) - structures installed (tons) Offshore Drilling - metres drilled	2005 388 46,945	308 55,670	Var.% (20.6) 18.6	687 72,289	2006 674 72,676	(1.9 0.5 24.1
Offshore - subsea pipeline laid (km) - structures installed (tons) Offshore Drilling - metres drilled - wells drilled	2005 388 46,945	308 55,670 24,640	(20.6) 18.6 24.6	687 72,289 48,023	2006 674 72,676 59,592	(1.9 0.5 24.1
Offshore - subsea pipeline laid (km) - structures installed (tons) Offshore Drilling - metres drilled - wells drilled Onshore	2005 388 46,945	308 55,670 24,640	(20.6) 18.6 24.6	687 72,289 48,023	2006 674 72,676 59,592	(1.9 0.5 24.1 70.8
Offshore - subsea pipeline laid (km) - structures installed (tons) Offshore Drilling - metres drilled - wells drilled Onshore - pipeline laid (km)	2005 388 46,945 19,775 11	308 55,670 24,640 18	Var.% (20.6) 18.6 24.6 63.6	687 72,289 48,023 24	2006 674 72,676 59,592 41	(1.9
Offshore - subsea pipeline laid (km) - structures installed (tons) Offshore Drilling - metres drilled - wells drilled Onshore - pipeline laid (km) - structures installed (tons)	2005 388 46,945 19,775 11	2006 308 55,670 24,640 18	Var.% (20.6) 18.6 24.6 63.6	687 72,289 48,023 24	2006 674 72,676 59,592 41	(1.9 0.5 24.1 70.8 24.6
Offshore - subsea pipeline laid (km) - structures installed (tons) Offshore Drilling - metres drilled - wells drilled Onshore - pipeline laid (km) - structures installed (tons) Onshore Drilling	2005 388 46,945 19,775 11	2006 308 55,670 24,640 18	Var.% (20.6) 18.6 24.6 63.6	687 72,289 48,023 24	2006 674 72,676 59,592 41	(1.9 0.5 24.1 70.8
Offshore	2005 388 46,945 19,775 11 239 89	2006 308 55,670 24,640 18 303 1,749	Var.% (20.6) 18.6 24.6 63.6 26.8 1,865.2	687 72,289 48,023 24 414 3,585	2006 674 72,676 59,592 41 516 3,168	(1.9 0.5 24.1 70.8 24.6 (11.6

90

90

- weighted average equipment utilisation (%)

91

92

1,1

Revenues by business sector (*)					(	(million €)	
	5	Second Quarter			First Half		
Saipem "stand-alone"	2005	2006	Var.%	2005	2006	Var.%	
Offshore	740	845	14.2	1,340	1,438	7.3	
Onshore	302	339	12.3	546	645	18.1	
Offshore Drilling	71	85	19.7	140	173	23.6	
Onshore Drilling	52	62	19.2	93	118	26.9	
Total	1,165	1,331	14.2	2,119	2,374	12.0	

	Second Quarter			First Half		
Saipem Consolidated	2005	2006	Var.%	2005	2006	Var.%
Offshore	740	845	14.2	1,340	1,438	7.3
Onshore	302	1,060	251.0	546	1,366	150.2
Offshore Drilling	71	85	19.7	140	173	23.6
Onshore Drilling	52	62	19.2	93	118	26.9
Total	1,165	2,052	76.1	2,119	3,095	46.1

<sup>(\*)</sup> The Offshore Business Unit includes the former Offshore Construction, Leased FPSO and the offshore part of MMO. Data and information for the Offshore Business Unit have not been affected by the acquisition of Snamprogetti. The Onshore Business Unit includes the former Onshore Construction, LNG and the onshore part of MMO. Data and information for the Onshore Business Unit have been affected by the acquisition of Snamprogetti, whose income statement has been consolidated from 1\* April 2006. Figures for the corresponding periods 2005 have now been reclassified accordingly.

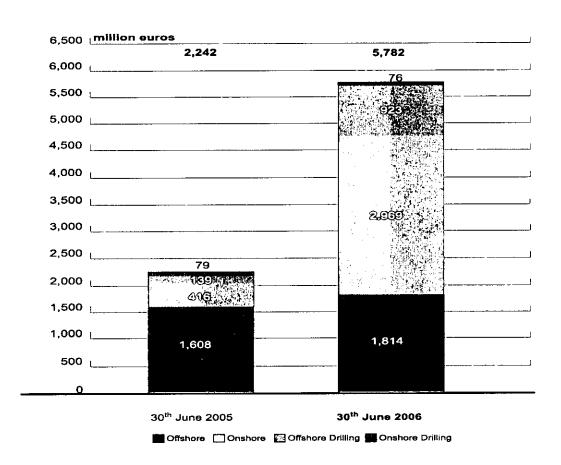
Revenues by geographical area				(million €)
Saipem "stand-alone"	Second	l Quarter	Firs	t Half
Geographical area (*)	2005	2006	2005	2006
ltaly	62	38	93	78
Rest of Europe	208	213	356	397
C.S.I.	190	289	302	481
Rest of Asia	207	236	344	460
North Africa	154	97	.256	186
West Africa	298	343	690	595
Americas	46	115	78	177
Total	1,165	1,331	2,119	2,374

Saipem Consolidated	Second	First Half		
Geographical area (*)	2005	2006	2005	2006
Italy	62	239	93	279
Rest of Europe	208	283	356	468
C.S.I.	190	289	302	481
Rest of Asia	207	603	344	826
North Africa	154	113	256	202
West Africa	298	395	690	647
Americas	46	130	78	192
Total	1,165	2,052	2,119	3,095

<sup>(\*)</sup> Final destination of services

New contracts awarded to the Saipem Group			-	(million €)	
	Second Quarter		First	First Half	
	2005	2006	2005	2006	
Saipem S.p.A.	62	905	177	1,071	
Group companies	1,123	3,752	2,065	4,711	
Total	1,185	4,657	2,242	5,782	
Of which Snamprogetti	<u>-</u>	1,825	-	1,825	
Offshore	958	1,479	1,608	1,814	
Onshore	192	2,342	416	2,969	
Offshore Drilling	5	818	139	923	
Onshore Drilling	30	18	79	76	
Total	1,185	4,657	2,242	5,782	

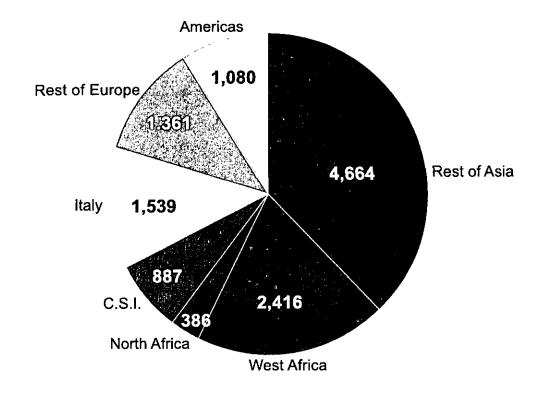
## New contracts awarded



Backlog (million e							
	31* December 2005	Saipem "stand-alone"	Snamprogetti	30 <sup>th</sup> June 2006			
Offshore	3,721	4,097	_	4,097			
Onshore	1,112	1,611	5,237	6,848			
Offshore Drilling	382	1,132	-	1,132			
Onshore Drilling	298	256	-	256			
Total	5,513	7,096	5,237	12,333			

Backlog by geographical area		(million €)
Geographical area	31* December 2005	30 <sup>th</sup> June 2006
Italy	21	1,539
Rest of Europe	775	1,361
C.S.I.	1,244	887
Rest of Asia	953	4,664
North Africa	312	386
West Africa	1,414	2,416
Americas	794	1,080
Total	5,513	12,333

## Backlog by geographical area at 30th June 2006



#### **BASIS OF PRESENTATION**

In application of EC Regulation 1606/2002 approved by the European Parliament and Council on 19th July 2002, starting from 2005 companies with securities listed on a regulated stock market of a Member State of the European Union are required to prepare their consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), as approved by the European Commission.

This quarterly report has been prepared in compliance with the International Financial Reporting Standards (hereafter "IFRS" or International Accounting Standards, hereafter "IAS") issued by the International Accounting Standards Board (IASB) and adopted by the European Commission, pursuant to art. 6 of European Regulation No. 1606/2002 by the European Parliament and European Council of 19th July 2002.

With reference to Consob resolution no. 14990, dated 14th April 2005, the information disclosed in this quarterly report has been prepared in accordance with the provisions of Appendix 3D of Listed Companies regulations (Consob Regulation no. 11971 dated 14th May 1999 and subsequent amendments); for this reason, the provisions of IAS 34 – Interim Financial Statements have not been applied. This Report includes concise financial information in the following tables: balance sheet, income statement, variation to net equity and cash flow statement.

Unless otherwise indicated, data is expressed in millions of euros.

In accordance with CONSOB regulations, quarterly reports are not subject to audit.

## PRINCIPLES OF CONSOLIDATION

The principles of consolidation used in the preparation of this quarterly report are the same used in the preparation of the Consolidated and Statutory Financial Statements at 31\* December 2005.

#### **ECONOMIC RESULTS**

#### **Foreword**

On 27th March 2006, the contract for the acquisition of 100% of Snamprogetti's share capital was finalised; Saipem paid 680 million euros. In compliance with the accounting principles regulating the business combination under common control, the surplus price paid for Snamprogetti versus its net equity value at 31th March 2006, equal to 440 million euros, was recorded as a decrease in Saipem Group consolidated net equity.

Following the acquisition of Snamprogetti, the Saipem Group is organised into three Business Units: Offshore, Onshore and Drilling. For each of these business units, the information provided includes main financial data to operating profit level. Information pertaining to the Drilling Business unit has been subdivided into Offshore Drilling and Onshore Drilling. Figures relating to the second quarter and the first half 2005 have also been reclassified accordingly.

As previously stated, revenues and associated profit levels, particularly in the Offshore and Onshore sectors, and, to a lesser extent, in the Drilling sector, are not consistent over time, as they are not only influenced by market performance but also by climatic conditions and individual project schedules. Consequently, the results from any one particular fiscal period can vary significantly, thereby precluding a direct comparison with the same period in other fiscal years or extrapolation of figures from a single quarter to the entire year.

#### Consolidated income statement

Second quarter	Saipem "stand-alone"   		Snamprogetti	Effects of acquisition	(million €) Saipem Consolidated
	2005	2006		2006	
Operating revenues	1,165	1,331	721	1 -	2,052
Other revenues and income	2	3	-	-	3
Purchases, services and other costs	(837)	(932)	(607)	1	(1.538)
Payroll and related costs	(206)	(227)	(85)	1	(311)
GROSS OPERATING PROFIT	124	175	29	2	206
Amortisation, depreciation and write-downs	(42)	(49)	(6)	-	(55)
OPERATING PROFIT	82	126	23	2	151
Financial expenses	(16)	(16)	(4)	(7)	(27)
Income from investments	7	10	7	-	17
INCOME BEFORE INCOME TAXES	73	120	26	(5)	141
Income taxes	(16)	(32)	(13)	2	(43)
NET PROFIT BEFORE MINORITY INTEREST	57	88	13	(3)	98
Minority interest	(2)	(2)	_	-	(2)
NET PROFIT	55	86	13	(3)	96
CASH FLOW (Net profit + Depreciation and amortisation)	97	135	19	(3)	151

First Half	Saipem "s	tand-alone"	Snamprogetti Second Quarter	Effects of acquisition	(million €) Saipem Consolidated
	2005	2006		2006	
Operating revenues	2,119	2,374	721	_	3,095
Other revenues and income	3	4	_	-	4
Purchases, services and other costs	(1,493)	(1,623)	(607)	1	(2,229)
Payroll and related costs	(381)	(439)	(85)	1	(523)
GROSS OPERATING PROFIT	248	316	29	2	347
Amortisation, depreciation and write-downs	(94)	(97)	(6)	_	(103)
OPERATING PROFIT	154	219	23	2	244
Financial expenses	(26)	(29)	(4)	(7)	(40)
Income from investments	12	17	7		24
INCOME BEFORE INCOME TAXES	140	207	26	(5)	228
Income taxes	(30)	(53)	(13)	2	(64)
NET PROFIT BEFORE MINORITY INTEREST	110	154	13	(3)	164
Minority interest	(2)	(2)	_	_	(2)
NET PROFIT	108	152	13	(3)	162
CASH FLOW (Net profit + Depreciation and amortisation)	202	249	19	(3)	1

In line with the annual financial statements and the six-monthly report, this quarterly report includes the reclassified consolidated income statement by destination of costs.

This reclassification is normally used to analyse the

positive and negative income components, which determine the contribution from operations (i.e. operating profit before general and administrative expenses) for the various business sectors in which Saipem operates.

#### Operating profit and costs by destination

Second Quarter	Saipem "s	tand-alone"	Snamprogetti	Effects of acquisition	(million €) Saipem Consolidated
	2005	2006		2006	Consolidated
Operating revenues	1,165	1,331	721	-	2,052
Production costs	(1,026)	(1,136)	(668)	1	(1,803)
Idle costs	(8)	(14)	(2)	_	(16)
Selling expenses	(18)	(20)	(8)	_	(28)
Research and development costs	(2)	(2)	(4)		(6)
Other operating income, net	1	_	-	_	-
CONTRIBUTION FROM OPERATIONS	112	159	39	1	199
General and administrative expenses	(30)	(33)	(16)	1	(48)
OPERATING PROFIT	82	126	23	2	151

(million €)

First Half	Saipem '	"stand-alone"		Effects of	Saipem Consolidated
	2005	2006	Second Quarter	acquisition 2006	Consolidated
Operating revenues	2,119	2,374	721		3,095
Production costs	(1,850)	(2,018)	(668)	1	(2,685)
Idle costs	(19)	(29)	(2)	_	(31)
Selling expenses	(34)	(39)	(8)	_	(47)
Research and development costs	(3)	(4)	(4)		(8)
Other operating income, net	1	-	_	_	
CONTRIBUTION FROM OPERATIONS	214	284	39	1	324
General and administrative expenses	(60)	(65)	(16)	1	(80)
OPERATING PROFIT	154	219	23	2	244

#### **Second Quarter**

Revenues for the second quarter 2006 amounted to 1,331 million euros, an increase of 166 million euros versus those of the second quarter 2005, mainly due to higher levels of activity in the Offshore sector.

Operating costs amounted to 1,136 million euros, an increase of approximately 11% versus those for the same period 2005. This increase in operating costs is due to the higher levels of activity generated during the quarter.

Labour costs amounted to 227 million euros, a 10% increase versus the second quarter 2005.

General and administrative expenses in the second quarter 2006 amounted to 33 million euros, a 10% increase versus the same quarter the previous year, mainly due to consultancy costs associated with the Sarbanes Oaxley Act project.

Operating profit for the second quarter 2006 stood at 126 million euros, an increase of 44 million euros versus the second quarter 2005. This increase is analysed in detail hereafter under the various business units.

Data relating to Snamprogetti are analysed under the Onshore business unit.

#### First Half

Revenues for the first half 2006 amounted to 2,374 million euros, an increase of 255 million euros versus those of the first half 2005, mainly due to higher levels of activity in the Onshore and Offshore sectors.

Operating costs amounted to 2,018 million euros, an increase of approximately 9% versus those for the same period 2005. This increase in operating costs is due to the higher levels of activity generated during the period.

Labour costs amounted to 439 million euros, a 15% increase versus the first half 2005.

General and administrative expenses in the first half 2006 amounted to 65 million euros, a 8% increase versus the first half the previous year, mainly due to consultancy costs associated with the Sarbanes Oaxley Act project.

Operating profit for the first half 2006 stood at 219 million euros, an increase of 65 million euros versus the same period 2005. This increase is analysed in detail hereafter under the various business units.

Data relating to Snamprogetti are analysed under the Onshore business unit.

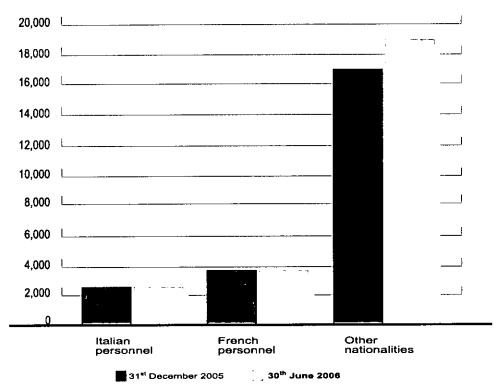
### **HUMAN RESOURCES**

The following table provides data comparing average employment levels at the end of 2005 and the first six months 2006.

#### Average workforce

	31* December 2005	30 <sup>th</sup> June 2006 Saipem "stand-alone"	
Italian personnel	2,536	2,631	
French personnel	3,730	3,693	
Other nationalities	17,089	18,868	
Total	23,355	25,192	
Offshore	8,249	9,359	
Onshore	9,749	10,224	
Offshore Drilling	1,055	1,138	
Onshore Drilling	2,313	2,516	
Staff positions	1,989	1,955	
Total	23,355	25,192	
No. of engineers at end of period	3,684	3,758	

## Workforce



## CONSOLIDATED BALANCE SHEET AND FINANCIAL POSITION

		(million €)
	31" December 2005	30th June 2006(*)
Net tangible fixed assets	1,903	2,117
Net intangible fixed assets	837	842
	2,740	2,959
- Offshore	1,437	1,575
- Onshore	487	578
- Offshore Drilling	729	722
- Onshore Drilling	87	84
Financial investments	40	147
Non-current assets	2,780	3,106
Net current assets	(37)	(103)
Employee termination indemnities	(88)	(159)
CAPITAL EMPLOYED	2,655	2,844
Net equity	1,630	1,309 (**)
Minority interest in net equity	13	3
Net debt	1,012	1,532
COVER	2,655	2,844
SHARES ISSUED AND OUTSTANDING	441,410,900	441,410,900

(\*) includes the effects of the acquisition of Snamprogetti.

(\*\*) includes a decrease of 440 million euros, corresponding to the difference between the price paid for Snamprogetti and its net equity at 31st March 2006.

#### Capital expenditure

				(millian €)
	Second	l Quarter	Firs	t Half
	2005	2006	2005	2006
Offshore	59	101	98	184
Onshore	<del>-</del>	12	- 8	17
Offshore Drilling	14	13	27	19
Onshore Drilling	5	5	7	8
Saipem offices	1	2	1	3
-	79	133	141	231

Investments in the second quarter 2006 amounted to 133 million euros (75 million in the same period 2005) and consisted mainly of the following: maintenance and upgrading of the existing asset base (34 million euros); investments in vessels and equipment for specific projects, mainly Kashagan (26 million euros); capex to strengthen the operating bases/yards in Kazakhstan and West Africa (18 million euros); conversion of a tanker into an FPSO unit, due to operate on Petrobras' Golfinho 2 field in Brazilian waters (51 million euros); and investments carried out by Snamprogetti amounting to 4 million euros.

Investments in the first half 2006 amounted to 231 million euros (137 million in the same period 2005) and consisted mainly of the following: maintenance and upgrading of the existing asset base (62 million euros); investments in vessels and equipment for specific projects, mainly Kashagan (44 million euros); capex to strengthen the operating bases/yards in Kazakhstan and West Africa (30 million euros); conversion of a tanker into an FPSO unit (91 million euros); and investments carried out by Snamprogetti in the second quarter amounting to 4 million euros.

#### Variation in net equity

		(million €	
	1" Half 2005	1ª Half 2006	
Initial Group net equity	1,595	1,630	
Group net profit	108	162	
IAS 32 and 39 – treasury shares	(18)	(36)	
IAS 32 and 39 – fair value hedging operations	(126)	80	
Distribution of dividends	(65)	(82)	
IFRS 3 – surplus price for Snamprogetti's acquisition		(440)	
Other variation in Snamprogetti net equity		15	
Translation differences in foreign exchange	25	(20)	
Total variation	(76)	(321)	
Resulting Group net equity	1,519	1,309	

The net equity during the first half 2006 decreased by 321 million euros due to the surplus price paid for Snamprogetti's acquisition (-440 million euros), distribution of dividends (-82 million euros), the value of treasury shares bought back to service incentive schemes and reclassified as a decrease in net equity (-36 million euros) and translation differences in

foreign exchange (-20 million euros), only partially offset by the net income for the period (162 million euros), the fair value of hedging operations (Interest Rate Swaps) (80 million) and the positive variation in Snamprogetti net equity (15 million euros).

### Reclassified statement of cash flow and variation in net debt

		(million €)
	1" Half 2005	1" Half 2006
Group net profit	108	162
Net profit of minorities	2	2
Depreciation and amortisation	94	103
Other non-monetary items	54	71
Cash generated from operating income before variation in working capital	258	338
Variation in working capital relating to operations	(51)	(206)
Other monetary items	(36)	(14)
Net cash flow from operations	171	118
Investments	(141)	(231)
Disposals	1	7
Free cash flow	31	(106)
Variation in financial debt	253	905
Buy-back of treasury shares	(18)	(36)
Cash flow from share capital and reserves	(65)	(82)
Other variations	6	(197)
Net cash flow	207	484
Free cash flow	31	(106)
Buy-back of treasury shares	(18)	(36)
Cash flow from share capital and reserves	(65)	(82)
Other variations	(16)	(296)
Variation in net debt	(68)	(520)

## **NET FINANCIAL DEBT**

Net financial debt at 30th June 2006 amounted to 1,532 million euros, an increase of 520 million euros versus 31th December 2005.

This is due mainly to the acquisition of Snamprogetti (-296 million euros), variation in current assets (-206

million euros), other monetary items (-14 million euros), investments (-231 million euros), disposals (7 million euros), the buy-back of treasury shares to service the company's incentive schemes (-36 million euros) and payment of dividends (-82 million euros), only partially offset by the cash flow generated during the period of 338 million euros.

#### **NEW CONTRACTS**

During the second quarter 2006, Saipem stand-alone was awarded contracts amounting to 2,832 million euros (1,185 million euros in the same period 2005); during the same period, Snamprogetti won contracts amounting to 1,825 million euros. Moreover, the contract portfolio was boosted by Snamprogetti's existing contract backlog, which amounted to 4,132 million euros on the date of acquisition.

New contracts awarded to the Saipem Group during the first half 2006, inclusive of contracts won by Snamprogetti in the second quarter, amounted to 5.782 million euros.

The most significant contracts awarded in the second quarter include:

#### In the Offshore sector:

- on behalf of Eni E&P, a contract for the exclusive provision of maintenance services for all offshore oil plants located in Italy; these services, comprising both ordinary and extraordinary maintenance works, will be provided through first quarter 2012;
- on behalf of the Chinese Petroleum Corporation, an EPIC contract for the Taishung/Tungshiao/Tatan pipeline, off the coast of Taiwan, comprising engineering, part procurement, pipelaying, testing and pre-commissioning for a pipeline provided by the client:
- on behalf of Eni Congo SA, an EPIC project for the Awa Paloukou facilities, in Congo, comprising engineering, procurement, construction, transport, installation, hook-up and pre-commissioning of the platform, in addition to the laying of an interconnecting pipeline linking the platform to the Dieno terminal;
- on behalf of PTT Public Company Ltd and Trans Thai
   Malaysia (Thailand) Ltd, an EPIC contract for the new PTT – TTM gasline, in Thailand, comprising engineering, transport and installation of a pipeline provided by the client;
- on behalf of Total Exploration & Production UK, an EPIC contract for the Dunbar project, in the British sector of the North Sea, comprising the replacement of an interconnecting pipeline and spools linking the Dunbar and Alwyn platforms;
- on behalf of Maersk Olie og Gas AS, a contract for the Halfdan Northeast Phase 3 Sealines project, in Denmark, comprising the laying of two pipelines and an interconnecting flowline linking three existing platforms;
- on behalf of Devon Energy, a contract in connection

with the decommissioning of three platforms in the United States, following the damage caused by Hurricane Rita.

#### In the Onshore sector:

- on behalf of Saudi Aramco, an EPC contract for the Khursaniyah project, in Saudi Arabia, comprising engineering, procurement and construction of a gas-oil separation plant. The contract includes the construction of two gas-oil separation trains in addition to a series of production infrastructure facilities;
- on behalf of Canaport Lng, an EPC contract for the Canaport project, in Canada, comprising design, engineering, construction and commissioning of a regassification terminal, inclusive of auxiliary facilities for gas offloading, pumping, vaporisation and transmission, in addition to two storage tanks. The contract was won in consortium with the Canadian company SNC - Lavalin;
- on behalf of Shell Petroleum Development Company of Nigeria, an EPC contract for the Gbaran Logistic Base, in Nigeria, comprising engineering, procurement, construction and commissioning of the logistics base for the Gbaran field. The contract was won in consortium with Desicon Engineering Ltd;
- on behalf of Saudi Aramco, an EPC contract for the Khurais pipeline, in Saudi Arabia, comprising engineering, procurement, construction and commissioning of a pipeline;
- on behalf of Saudi Aramco, an EPC contract for the Ghawar pipeline, in Saudi Arabia, comprising engineering, procurement, construction and commissioning of a pipeline.

#### In the Offshore Drilling sector:

- on behalf of Statoil, the forty-nine-month charter of the semi-submersible platform Scarabeo 5 in Norway;
- on behalf of Eni E&P, the three-year charter of the semi-submersible platform Scarabeo 7 in Indonesia;
- on behalf of Addax Petroleum, the one-year charter of the semi-submersible platform Scarabeo 3 in Nigeria.

#### In the Onshore Drilling sector:

 on behalf of Sonatrach, the twelve-month charter of an installation in Algeria

The backlog of the Saipem Group at 30th June 2006 stands at the record level of 12,333 million euros.

#### MANAGEMENT OUTLOOK FOR 2006

Results achieved in the first half of the year and the positive development of contracts under execution underpin management's expectations for Saipem stand-alone to achieve further revenue growth in 2006, improving the net profit by at least 15%. Snamprogetti, acquired at the end of March, is expected to achieve total revenues, for the ninemonth period of consolidation, of approximately 2,300 million euros, and net profit of 30 million euros. This will have a positive effect on Saipem's net profit, which, net of financial charges deriving from the acquisition and taking into account structural cost synergies, is forecast at approximately 18 million euros.

The strong overall market performance and Saipem's track record and competitiveness, especially following the acquisition of Snamprogetti, underpin management's expectations of new contract awards, so as to maintain the exceptionally high level of backlog achieved at the end of June.

Capital expenditure for 2006, including the conversion of a tanker into an FPSO unit due to operate in the Golfinho 2 field in Brazilian waters on behalf of Petrobras, is confirmed at approximately 600 million euros.

Forward-looking statements are based on a number of assumptions and expectations that could ultimately prove inaccurate, as they are subject to risks and variables outside the company's control. These include: currency fluctuations, interest rate fluctuations, the level of capital expenditure in the oil and gas industry, as well as other industries, political instability in areas where the Group operates, and actions by the competition. Moreover, contract execution is also subject to variables outwith the company's control, such as weather conditions. Actual results could therefore differ materially from the forward-looking statements.

## Analysis by business sector

OFFSHORE (\*)

(million €)

	Second	Firs	First Half	
	2005	2006	2005	2006
Revenues	740	845	1,340	1,438
Expenses	(662)	(743)	(1,193)	(1,265)
Depreciation and amortisation	(23)	(21)	(50)	(43)
Operating profit	55	81	97	130
New orders awarded	958	1,479	1,608	1,814

(\*) the Offshore Business Unit includes the former Offshore Construction, Leased FPSO and the offshore part of MMO. Figures for the corresponding periods 2005 have now been reclassified accordingly. Data and information for the Offshore Business Unit have not been affected by the acquisition of Snamprogetti.

The backlog at 30th June 2006 amounted to 4,097 million euros, of which 1,349 million are to be realised in the second half 2006.

- Revenues in the first half 2006 amounted to 1,438 million euros, a 7.3% increase, versus the same period 2005, due mainly to higher levels of activity in Kazakhstan and Azerbaijan.
- Operating profit in the first half 2006 amounted to 130 million euros, equal to 9% of revenues, versus 97 million euros, equal to 7.2% of revenues in the same period 2005. This increase in margin is attributed to improved contractual conditions and high operational efficiency.

## ONSHORE (\*)

Second Quarter	Saipem	Saipem "Stand-alone"	Snamprogetti	(million €) Saipem Consolidated
	2005	2006	2006	2006
Revenues	302	339	721	1,060
Expenses	(285)	(312)	(691)	(1,003)
Depreciation and amortisation	(5)	(10)	(6)	(16)
Operating profit	12	17 (**)	24 (***)	41
New orders awarded	192	517	1,825	2,342

First Half	Salpem	Saipem "Stand-alone"	Snamprogetti Second Quarter	Saipem Consolidated
	2005	2006	2006	2006
Revenues	546	645	721	1,366
Expenses	(508)	(593)	(691)	(1,284)
Depreciation and amortisation	(14)	(19)	(6)	(25)
Operating profit	24	33 (**)	24 <sup>(***)</sup>	57
New orders awarded	416	1,144	1,825	2,969

<sup>(\*)</sup> the Onshore Business Unit includes the former Onshore Construction, LNG and the onshore part of MMO. Figures for the corresponding periods 2005 have now been reclassified accordingly. Data and information for the Onshore Business Unit have been affected by the acquisition of Snamprogetti, whose income statement has been consolidated from 1\* April 2006.

The backlog at 30th June 2006 amounted to 6,848 million euros (inclusive of Snamprogetti) of which 2,270 million are to be realised in the second half 2006.

#### Saipem stand-alone

- Revenues in the first half 2006 amounted to 645 million euros, an 18.1% increase, versus the same period 2005, due to higher levels of activity on the Sakhalin project in Russia and the full-scale activity on projects in Nigeria, Mexico and Canada.
- Operating profit in the first half 2006 amounted to 33 million euros, versus 24 million euros in the first half 2005, with margins rising from 4.4% to 5.1%. This increase in margin is attributed to improved operational efficiency and contractual rates.

#### Snamprogetti

 Revenues generated by Snamprogetti during the second quarter 2006 amounted to 721 million euros, largely related to projects under execution in the Middle East and Italy. Operating profit totalled 24 million euros, with a margin of 3.3%.

Snamprogetti revenues for the quarter include proceeds from the Escravos project on behalf of Chevron Texaco amounting to 44 million euros. This project, awarded during Q1 2005 to a joint venture between Snamprogetti and the American company KBR (a subsidiary of Halliburton), comprises engineering, procurement and construction of a GTL (Gas-to-Liquids) plant in the Niger Delta, approximately 100 kilometres south-east of Lagos.

Delays in obtaining access to the construction site and the substantial number of changes to the scope of work are expected to delay execution of this project, with a consequent increase in completion costs.

Negotiations are ongoing between the joint venture and the client to evaluate the financial impact and the consequent review of contractual terms.

In the second quarter, Snamprogetti has made a provision for estimated future losses on this project amounting to 58 million euros. This provision does

<sup>(\*\*)</sup> includes 1 million euros of cost synergies resulting from the acquisition of Snamprogetti.

<sup>(\*\*\*)</sup> includes 1 million euros of cost synergies; net of the application of the loss indemnity provision agreed with Eni as part of the Snamprogetti purchase agreement.

not affect Saipem's financial position since it is offset by an agreed claim for the same amount against Eni, in terms of a loss indemnity provision in the Snamprogetti Purchase Agreement.

Saipem is discussing with KBR a mechanism aimed at direct involvement in the local portion of the scope of works.

In view of the benefits that Saipem's long-standing

presence in Nigeria will bring to the project and the effect of the Snamprogetti purchase agreement with Eni, Saipem does not expect to be materially affected by current negotiations.

### **OFFSHORE DRILLING**

(million €)

	Second Quarter		First Half	
	2005	2006	2005	2006
Revenues	71	85	140	173
Expenses	(51)	(50)	(94)	(103)
Depreciation and amortisation	(10)	(13)	(22)	(26)
Operating profit	10	22	24	44
New orders awarded	5	818	139	923

The backlog at 30th June 2006 amounted to 1,132 million euros, of which 157 million are to be realised in the second half 2006.

- Revenues for the first half 2006 amounted to 173
  million euros, a 23.6% increase versus the same
  period 2005, due to increased activities by the
  semi-submersible platform Scarabeo 4 and the
  jack-up Perro Negro 5, and higher contractual rates.
- Operating profit in the first half 2006 amounted to 44 million euros, equal to 25.4% of revenues, versus
- Vessel utilisation during the first half 2006 was as follows:

24 million euros, equal to 17.1% of revenues in the corresponding period of 2005. This growth both in absolute terms and in terms of profitability is due to higher margins on rates and increased utilisation of rigs.

Vessel	Days under contract
Semi-submersible platform Scarabeo 3	181
Semi-submersible platform Scarabeo 4	181
Semi-submersible platform Scarabeo 5	166 a
Semi-submersible platform Scarabeo 6	170 a
Semi-submersible platform Scarabeo 7	181
Drillship Saipem 10000	181
Jack-up Perro Negro 2	181
Jack-up Perro Negro 3	181
lack-up Perro Negro 4	- b
lack-up Perro Negro 5	181

a = for the remaining days (to 181), the vessel underwent class reinstatement works.

#### **ONSHORE DRILLING**

(million €)

	Second Quarter		First	: Half
	2005	2006	2005 լ	2006
Revenues	52	62	93	118
Expenses	(43)	(50)	(76)	(96)
Depreciation and amortisation	(4)	(5)	(8)	(9)
Operating profit	5	7	9	13
New orders awarded	30	18	79	76

The backlog at 30<sup>th</sup> June 2006 amounted to 256 million euros of which 98 million are to be realised in the second half 2006.

- Revenues for the first half 2006 amounted to 118 million euros, a 26.9% increase versus the same period 2005, due mainly to increased activity in North Africa and Kazakhstan.
- Operating profit in the first half 2006 amounted to 13 million euros, equal to 11% of revenues versus 9 million euros, equal to 9.7% of revenues in the same period 2005. This increase both in absolute terms and in terms of profitability is due to higher margins on rates and increased utilisation of rigs.
- Average utilisation of rigs during the first half 2006 stood at 92% (91% in the first half 2005); rigs were located as follows: 13 in Peru, 8 in Saudi Arabia, 5 in Venezuela, 5 in Algeria, 2 in Italy, 1 in Egypt, 1 in Kazakhstan, 1 in Georgia 1, in Ecuador and 1 in Turkmenistan.

In addition, 5 third-party rigs were deployed in Peru and 3 in Kazakhstan by the joint-venture company SaiPar.

Finally, 1 rig owned jointly with third parties operated in Kazakhstan.



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#### **Pubblications**

Second quarter report at 30<sup>th</sup> June 2006 (in English) Relazione trimestrale al 30 giugno 2006 (in Italian) First quarter report at 31<sup>th</sup> March 2006 (in English) Relazione trimestrale al 31 marzo 2006 (in Italian) Financial Report at 31<sup>th</sup> December 2005 (in English) Bilancio al 31 dicembre 2005 (in Italian)

Health, Safety Environment report (in Italian and English)

Also available on Saipem's website: www.saipem.eni.it

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# Saipem wins contract for the charter of the newly built Scarabeo 8 drilling rig for USD 840 million

San Donato Milanese (Milan), 11 October 2006 – Saipem has been awarded a five-year contract for the charter of the newly built deepwater semi-submersible drilling rig Scarabeo 8 by Eni Norge. The contract is worth USD 840 million.

The contract is for drilling operations in the North Sea and will be executed between the third quarter of 2009 and the third quarter of 2014. Eni Norge has the option to extend the contract for a maximum of a further two years.

The new rig is currently under construction at Severodvinsk yard, Russia, while the installation of drilling equipment will be carried out in a yard located in Western Europe, presently under definition. The rig is scheduled for delivery in the third quarter of 2009.

The estimated capital expenditure for the hull fabrication and the purchase and installation of the drilling equipment is estimated at 490 million euro.

The 6th generation Scarabeo 8 will be capable of operating in water depths of up to 3,000 meters, in full dynamic positioning and of drilling to depths of up to 10,000 meters; it will also have a variable deck load of more than 6,000 tons.

Saipem (43% owned by Eni) is a leader in the provision of engineering, procurement, project management and construction services for the oil & gas Industry, with unique capabilities in designing and executing large scale offshore and onshore projects. Saipem has a strong expertise in operating in deepwater and remote areas. It has significant technological competence in gas monetization and heavy oil exploitation.

## Saipem



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## Saipem: the Board of Directors approves third quarter results to 30 September 2006

- Net profit for the third quarter of 2006, inclusive of the effects of the acquisition of Snamprogetti (12 million euro), amounted to 104 million euro, a 65% increase compared to the third quarter 2005.
- Net profit for the first nine months of 2006, inclusive of the effects of the acquisition of Snamprogetti (22 million euro), amounted to 266 million euro, a 56% increase compared to the first nine months of 2005.
- New contracts won during the first nine months of 2006 amounted to 8,417 million euro and the backlog at 30 September 2006 stood at 12,804 million euro.
- Investments in the first nine months of 2006 amounted to 416 million euro.

San Donato Milanese, 7 November 2006. Today, the Board of Directors of Saipem S.p.A. reviewed the Saipem Group consolidated third quarter results for the three months ending 30 September 2006 (unaudited), which have been prepared in compliance with the new International Financial Reporting Standards (IFRS). Third quarter results include the effects of the consolidation of Snamprogetti from 1 April 2006, the date of Saipem's acquisition of control.

			Q3 06		Fi4		million eur
23 2005	Q2 2006	Q3 2006	VS. Q3 05		First nine months 2005	First nine months 2006	Sept. 06 vs. Sept. 05
	-			Including Snamprogetti		-	
n.a.	2,052	2,163	n.a.	Revenues	n.a.	5,258	n.a.
n.a.	151	162	n.a.	Operating profit	n.a.	406	n.a.
n.a.	96	104	n.a.	Net profit	n.a.	266	n.a.
n.a.	151	165	n.a.	Cash flow (net profit plus depreciation)	n.a.	430	n.a.
n.a.	133	185	n.a.	Investments	n.a.	416	n.a.
n.a.	4,657	2,635	n.a.	New contracts	n.a.	8,417	n.a.
<del></del>				Excluding Snamprogetti		<u> </u>	
1,081	1,331	1,388	28.4	Revenues	3,200	3,762	17.6
89	126	137	53.9	Operating profit	243	356	46.
63	86	92	46.0	Net profit	171	244	42.
115	135	148	28.7	Cash flow (net profit plus depreciation)	317	397	25.
99	129	179	80.8	Investments	236	406	72.
1,080	2,832	1,732	60.4	New contracts	3,322	5,689	71.

As previously stated, revenues and associated profit levels, particularly in the Offshore and Onshore sectors, and, to a lesser extent, in the Drilling sector, are not consistent over time, as they are influenced not only by market performance but also by climatic conditions and individual project schedules. Consequently, the results from any one particular fiscal period can vary significantly, thereby precluding a direct comparison with the same period in other fiscal years or extrapolation of figures from a single quarter to the entire year.

Investments in the third quarter of 2006 amounted to 185 million euro (compared to 99 million in the third quarter of 2005) and consisted mainly of the following: maintenance and upgrading of the existing asset base (47 million euro); investments in vessels and equipment for specific projects, mainly Kashagan (42 million euro); capex to strengthen the operating bases/yards in Kazakhstan and West Africa (17 million euro); conversion of a tanker into an FPSO unit, due to operate on Petrobras' Golfinho 2 field in Brazilian waters (73 million euro); and investments carried out by Snamprogetti (6 million euro).

Investments in the first nine months of 2006 amounted to 416 million euro (compared to 236 million in the same period of 2005) and consisted mainly of the following: maintenance and upgrading of the existing asset base (109 million euro); investments in vessels and equipment for specific projects, mainly Kashagan (86 million euro); capex to strengthen the operating bases/yards in Kazakhstan and West Africa (47 million euro); conversion of a tanker into an FPSO unit, due to operate on Petrobras' Golfinho 2 field in Brazilian waters (164 million euro); and investments carried out by Snamprogetti in the second and third quarter of 2006 (10 million euro).

**Net financial debt** at 30 September 2006 amounted to 1,637 million euro, representing an increase of 625 million euro from 31 December 2005, mainly due to the acquisition of Snamprogetti and the distribution of dividends. From 30 June 2006, when the financial position already showed the effects of the acquisition of Snamprogetti and the distribution of dividends, net debt increased by 105 million euro due to the continuation of the investment programme and to an increase in working capital.

### New contracts and backlog

During the third quarter of 2006, Saipem stand-alone was awarded contracts amounting to 1,732 million euro (compared to 1,080 million euro in the third quarter of 2005); during the same period, Snamprogetti won contracts amounting to 903 million euro.

The most significant orders awarded in the third quarter include: Offshore:

- on behalf of Sonangol P&P, the contract for the provision and operation of an FPSO unit for the development of the Gimboa field, located in Block 4/05 offshore Angola, at a water depth of 700 metres;
- on behalf of Burullus Gas Company, an EPIC-type contract for the Phase IV Phase IV development of the West Delta Deep Concession, in Egypt, comprising the design, engineering, procurement, construction, installation and commissioning of subsea systems for eight new wells and the expansion of the production system for the Scarab/Saffron and Simiam fields;
- on behalf of Companhia Mexilhao do Brasil, the Mexilhao contract in Brazil, comprising the transport and installation of a jacket, piles and topsides for the PMXL-1 platform, as part of the development of the Mexilhao field, in the Santos basin, approximately 140 km offshore the State of San Paolo;

#### Onshore:

- on behalf of Saudi Aramco, an EPC-type contract for the realisation of the gas-oil separation plant (GOSP), as part of the programme for the development of the

- Khurais oil field in Saudi Arabia, approximately 180 km north-east of Riyadh. The contract comprises the engineering, procurement and construction of four gas-oil separation trains, in addition to a number of production infrastructure facilities;
- on behalf of Perù Lng, the Melchiorita Lng project in Peru, comprising the construction of a regassification terminal at Pampa Melchiorita, 200 km south of di Lima; the contract was acquired in joint-venture with Constructora Norberto Odebrecht and in consortium with Jan de Nul NV;

#### Offshore Drilling:

- on behalf of Eni Exploration & Production, the three-year charter of the drillship Saipem 10000 in various geographical areas, starting from the third guarter of 2009;
- on behalf of Exxon Mobil, the 16-month extension, following the exercise of an option, of the charter for the semi-submersible platform Scarabeo 7 in Nigeria;

#### Onshore Drilling:

- on behalf of PDVSA, the charter of a rig in Venezuela for five years;
- on behalf of PDVSA, the charter of four rigs in Venezuela: two rigs have been chartered for five years, one for one year, and one for four months;
- on behalf of Zhaikmunai, the charter of two rigs in Kazakhstan for thirty-one and thirty-six months respectively;
- on behalf of Saudi Aramco, the charter of a rig in Saudi Arabia for three years;
- on behalf of Groupement Sonatrach Agip, the charter of a rig in Algeria for two years;
- on behalf of Repsol YPF, the -year charter of two rigs in Algeria for one year;
- on behalf of First Calgary, the charter of a rig in Algeria for two years.

New contracts awarded to the Saipem Group during the first nine months of 2006, inclusive of contracts won by Snamprogetti in the second and third quarter, amounted to 8,417 million euro.

The backlog of the Saipem Group as at 30 September 2006 stands at a record level of 12,804 million euro.

## Management outlook

Results achieved in the first nine months of the year and the backlog of projects in execution this year underpin management's expectations for Saipem stand-alone to increase revenue growth in 2006, further improving on the 15% net profit target increase set at the beginning of the year. Snamprogetti, acquired at the end of March, is expected to achieve total revenues, for the nine-month period of consolidation, of at least 2,300 million euro, and net profit of approximately 45 million euro. The resulting positive effect on Saipem's net profit, net of financial charges deriving from the acquisition and taking into account actual and forecast cost synergies (both at Saipem and Snamprogetti), is forecast at approximately 34 million euro.

The strong overall market performance and Saipem's track record and competitiveness underpin management's expectations of new contract awards, so as to maintain the exceptionally high level of backlog achieved at the end of September.

Capital expenditure for 2006 is expected to increase to 670 million euro versus 600 million euro as previously reported; this is due to the commencement of works on a new FPSO unit and a new deep-water semi-submersible drilling vessel, following the recent award of new contracts.

Forward-looking statements are based on a number of assumptions and expectations that could ultimately prove inaccurate, as they are subject to risks and variables outside the company's control. These include: currency fluctuations, interest rate fluctuations, the level of capital expenditure in the oil and gas industry, as well as other industries, political instability in areas where the Group operates, and actions by competitors. Moreover, contract execution is also subject to variables outside the company's control, such as weather conditions. Actual results could therefore differ materially from the forward-looking statements.

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The Third Quarter Report at 30 September 2006 can be downloaded from Saipem's website www.saipem.eni.it

## Analysis by business sector

## Offshore (\*):

						1)	million euro
Q3 2005	Q2 2006	Q3 2006	Q3 06 vs. Q3 05		First nine months 2005	First nine months 2006	Sept. 06 vs. Sept. 05
652	845	875	34.2	Revenues	1,992	2,313	16.1
(569)	(743)	(760)	33.6	Expenses	(1,763)	(2,025)	14.9
(23)	(21)	(31)		Depreciation and amortisation	(72)	(74)	2.8
60	81	84	40.0	Operating profit	157	214	36.3
834	1,479	1,046	25.4	New orders awarded	2,442	2,860	17.1

(\*) the Offshore Business Unit includes the former Offshore Construction, Leased FPSO and the offshore part of MMO. Figures for the corresponding periods 2005 have now been reclassified accordingly. Data for the Offshore Business Unit have not been affected by the acquisition of Snamprogetti.

The backlog as at 30 September 2006 amounted to 4,268 million euro, of which 645 million are to be realised in the fourth quarter of 2006.

- Revenues for the third quarter of 2006 amounted to 875 million euro, representing a 34% increase compared to the same period of 2005; revenues for the first nine months of 2006 amounted to 2,313 million euro, up 16% compared to the same period of 2005; both increases are mainly due to higher levels of activity in Kazakhstan and Azerbaijan.
- Operating profit for the third quarter of 2006 amounted to 84 million euro, a 40% increase compared to the same period of 2005; operating profit for the first nine months of 2006 was 214 million euro, up 36% compared to the same period of 2005. Operating profit as a percentage of revenues was 9.6% in the third quarter of 2006 (9.2% in the same period of 2005) and 9.3% in the first nine months of 2006 (7.9% in the same period of 2005). This increase in margin is attributable to improved contract conditions and strong operational performance.

						(
Salpem stand-alone Q3 2005	Saipem stand-alone Q2 2006	Saipem stand-alone Q3 2006	Q3 06 V5. Q3 05		Snamprogetti Q3 2006	Consolidated Q3 2006
304 (281) (11) 12	339 (312) (10) 17	353 (328) (7) 18	16.1 16.7 (36.4) 50.0	Expenses	775 (747) (5) 23	1,128 (1,075) (12) 41
149	517	120	(19.5)	New orders awarded	903	1,023
Saipem stand-alone first nine months 2008	Saipem stand-alone first nine months 2006	Sept. 2006 vs. Sept. 2006			Snamprogetti Q2 & Q3 2006	Consolidated first nine months 2006
850 (789) (26) 35	998 (921) (26) 51	17.4 16.7 — 45.7		Revenues Expenses Depreciation and amortisation Operating profit	1,496 (1,438) (11) (**) 47	
565	1,264	123.7		New orders awarded	2,728	3,992

<sup>(\*)</sup> the Onshore Business Unit includes the former Onshore Construction, LNG and the onshore part of MMO. Figures for the corresponding periods 2005 have now been reclassified accordingly. Data for the Onshore Business Unit have been affected by the acquisition of Snamprogetti, whose income statement has been consolidated from 1 April 2006.

The backlog as at 30 September 2006 amounted to 6,742 million euro (inclusive of Snamprogetti), of which 1,225 million are to be realised in the fourth quarter of 2006.

## Saipem stand-alone

- Revenues in the third quarter of 2006 amounted to 353 million euro, representing a 16% increase on the third quarter of 2005; revenues for the first nine months of 2006 amounted to 998 million euro, up 17% compared to the same period of 2005; both increases are mainly due to the achievement of full-scale operations on projects in Mexico and Canada.
- Operating profit in the third quarter of 2006 amounted to 18 million euro, representing a 50% increase on the third quarter of 2005; operating profit for the first nine months of 2006 amounted to 51 million euro, up 46% compared to the same period of 2005. Operating profit as a percentage of revenues was 5.1% in the third quarter of 2006 (3.9% in the same period of 2005) and 5.1% in the first nine months of 2006 (4.1% in the same period of 2005). This increase in margin is attributable to high operational efficiency and improved contractual rates.

#### Snamprogetti

Revenues generated by Snamprogetti during the third quarter of 2006 amounted to 775 million euro and are largely related to projects under execution in the Middle East and Italy. Operating profit totalled 23 million euro, with a margin on revenues of 3%. Revenues for the second and third quarter of 2006 amounted to 1,496 million euro, while operating profit amounted to 47 million euro, with a margin on revenues of 3.1%.

<sup>(\*\*)</sup> net of the application of the loss indemnity provision agreed with Eni as part of the Snamprogetti purchase agreement, equal to 58 million euro

Q3 2005	Q2 2006	Q3 2006	Q3 06 vs. Q3 05		First nine months 2005	First nine months 2006	Sept. 06 vs. Sept. 05
73	85	92	26.0	Revenues	213	265	24.4
(49)	(50)	(51)	4.1	Expenses	(142)	(154)	8.5
(12)	(13)	(13)	8.3	Depreciation and amortisation	`(34)	`(39)	14.7
12	22	28		Operating profit	` 37	`72	94.6
47	818	341	625.5	New orders awarded	186	1,264	579.6

The backlog as at 30 September 2006 amounted to 1,381 million euro, of which 92 million are due to be realised in the fourth quarter of 2006.

- Revenues in the third quarter of 2006 amounted to 92 million euro, representing a 26% increase on the third quarter of 2005; revenues in the first nine months of 2006 amounted to 265 million euro, up 24% compared to the same period of 2005; both increases are mainly attributable to increased activity of the drillship Saipem 10000 and the jack-up Perro Negro 5, as well as to higher contractual rates.
- Operating profit in the third quarter of 2006 amounted to 28 million euro, a 133% increase compared to the same period 2005; operating profit for the first nine months of 2006 amounted to 72 million euro, up 95% compared to the first nine months of 2005. Operating profit as a percentage of revenues was 30% in the third quarter of 2006 (16% in the same period of 2005) and 27% in the first nine months of 2006 (17% in the same period of 2005). This growth both in absolute terms and in terms of profitability is due to higher margins on rates and increased utilisation of rigs.
- Vessel utilisation during the first nine months of 2006 was as follows:

Vessel	Days under cont	ract
Semi-submersible platform Scarabeo 3	273	
Semi-submersible platform Scarabeo 4	273	
Semi-submersible platform Scarabeo 5	258	а
Semi-submersible platform Scarabeo 6	254	а
Semi-submersible platform Scarabeo 7	266	а
Drillship Saipem 10000	273	
Jack-up Perro Negro 2	273	
Jack-up Perro Negro 3	273	
Jack-up Perro Negro 4	-	b
Jack-up Perro Negro 5	273	

a = for the remaining days (to 273), the vessel underwent class reinstatement works.

**b** = the vessel underwent upgrading works in preparation for a new contract.

#### **Onshore Drilling:**

						11	million euro
Q3 2005	Q2 2006	Q3 2006	Q3 06 vs. Q3 05		First nine months 2005	First nine months 2006	Sept. 06 vs. Sept. 05
52	62	68	30.8	Revenues	145	186	28.3
(41)	(50)	(54)	31.7	Expenses	(117)	(150)	28.2
(6)	(5)	(5)		Depreciation and amortisation	(14)	(14)	_
<b>`</b> 5	` Ź	` 9		Operating profit	14	`22	57.1
50	18	225	350.0	New orders awarded	129	301	133.3

/million euro)

The backlog as at 30 September 2006 amounted to 413 million euro of which 57 million are due to be realised in the fourth quarter of 2006.

- Revenues in the third quarter of 2006 amounted to 68 million euro, representing a 31% increase compared to the same period of 2005; revenues in the first nine months of 2006 amounted to 186 million euro, up 28% on the first nine months of 2005; both increases are mainly attributable to increased activity in North Africa and Kazakhstan.
- Operating profit in the third quarter of 2006 amounted to 9 million euro, representing an 80% increase on the third quarter of 2005; operating profit for the first nine months of 2006 amounted to 22 million euro, up 57% compared to the same period of 2005. Operating profit as a percentage of revenues was 13% in the third quarter of 2006 (10% in the same period of 2005) and 12% in the first nine months of 2006 (10% in the same period of 2005). This growth both in absolute terms and in terms of profitability is due to higher margins on rates and increased utilisation of rigs.
- Average utilisation of rigs during the first nine months of 2006 stood at 93.3% (91% in the same period of 2005); rigs were located as follows: 13 in Peru, 9 in Saudi Arabia, 6 in Venezuela, 5 in Algeria, 2 in Italy, 1 in Egypt, 1 in Kazakhstan, 1 in Georgia 1, in Ecuador and 1 in Turkmenistan.

In addition, 5 third-party rigs were deployed in Peru and 3 in Kazakhstan by the joint-venture company SaiPar.

Finally, 1 rig owned jointly with third parties operated in Kazakhstan.

#### Attachments:

- Reclassified Consolidated Balance Sheet and Reclassified Consolidated Income Statements by nature and destination of costs.

#### RECLASSIFIED CONSOLIDATED BALANCE SHEET

		(million euro)		
	31 December 2005	30 September 2006 (*)		
Net tangible fixed assets Net intangible fixed assets	1,903 <u>837</u>	2,229 843		
- Offshore - Onshore - Offshore Drilling - Onshore Drilling	2,740 1,437 487 729 87	843 3,072 1,670 586 730 86		
Financial investments Non-current assets	40 <b>2,780</b>	151 <b>3,223</b>		
Inventories Trade and other receivables Trade and other payables Provisions for contingencies Other income (expenses) Net current assets	490 1,506 (2,005) (97) 69 (37)	991 2,793 (3,835) (145) 172 <b>(24)</b>		
Employee termination indemnities	(88)	(164)		
CAPITAL EMPLOYED	<u>2,655</u>	<u>3,035</u>		
Net equity	1,630	(**) 1,395		
Minority interest in net equity	13	3		
Net debt	1,012	1,637		
COVER	<u>2,655</u>	<u>3,035</u>		
Leverage (net debt/shareholders' equity)	0.62	1.17		
SHARES ISSUED AND OUTSTANDING	441,410,900	441,410,900		

<sup>(\*)</sup> includes the effects of the acquisition of Snamprogetti.

<sup>(\*\*)</sup> includes a decrease of 440 million euro, corresponding to the difference between the price paid for Snamprogetti and its net equity at 31 March 2006.

## RECLASSIFIED CONSOLIDATED INCOME STATEMENTS BY NATURE OF COSTS

Third quarter	Saip stand-		Snamprogetti	Effects of acquisition	Saipem Consolidated
	2005	2006		2006	
Operating revenues	1,081	1,388	775	_	2,163
Other revenues and income	5	3	_	_	3
Purchases, services and other costs	(718)	(931)	(663)	2	(1,592)
Payroll and related costs	(227)	(267)	(85)	1	(351)
GROSS OPERATING PROFIT	141	193	27	3	223
Amortisation, depreciation and write-downs	(52)	(56)	(5)	-	(61)
OPERATING PROFIT	89	137	22	3	162
Financial expenses	(12)	(18)	_	(7)	(25)
Income from investments	4	8	2	_	10
INCOME BEFORE INCOME TAXES	81	127	24	(4)	147
Income taxes	(17)	(35)	(10)	2	(43)
NET PROFIT BEFORE MINORITY INTEREST	64	92	14	(2)	104
Minority interest	(1)	_	_	_	-
NET PROFIT	<u>63</u>	<u>92</u>	<u>14</u>	<u>(2)</u>	<u>104</u>
CASH FLOW (Net profit + Depreciation and amortisation)	<u>115</u>	<u>148</u>	<u>19</u>	(2)	<u>165</u>

# RECLASSIFIED CONSOLIDATED INCOME STATEMENTS BY NATURE OF COSTS

First nine months	Saip stand-		Snamprogetti Q2 & Q3	Effects of acquisition	Saipem Consolidate d
<del>-</del>	2005	2006		2006	
Operating revenues	3,200	3,762	1,496	_	5,258
Other revenues and income	8	7	_	_	7
Purchases, services and other costs	(2,211)	(2,554)	(1,270)	3	(3,821)
Payroll and related costs	(608)	(706)	(170)	2	(874)
GROSS OPERATING PROFIT	389	509	56	5	570
Amortisation, depreciation and write-downs	(146)	(153)	(11)	-	(164)
OPERATING PROFIT	243	356	45	5	406
Financial expenses	(38)	(47)	(4)	(14)	(65)
Income from investments	16	25	9	_	34
INCOME BEFORE INCOME TAXES	221	334	50	(9)	375
Income taxes	(47)	(88)	(23)	4	(107)
NET PROFIT BEFORE MINORITY INTEREST	174	246	27	(5)	268
Minority interest	(3)	(2)	_	_	(2)
NET PROFIT	<u>171</u>	<u>244</u>	<u>27</u>	<u>(5)</u>	<u>266</u>
CASH FLOW (Net profit + Depreciation and amortisation)	<u>317</u>	<u>397</u>	<u>38</u>	<u>(5)</u>	<u>430</u>

## RECLASSIFIED CONSOLIDATED INCOME STATEMENTS BY DESTINATION OF COSTS

					,
Third quarter	Saipem stand-alone		Snamprogetti	Effects of acquisition	Saipem Consolidate d
	2005	2006		2006	
Operating revenues	1,081	1,388	775	_	2,163
Production costs	(926)	(1,181)	(722)	3	(1,900)
Idle costs	(19)	(14)	_	_	(14)
Selling expenses	(15)	(21)	(11)	_	(32)
Research and development costs	(2)	(2)	(4)	_	(6)
Other operating income, net	(1)	(1)	_	-	(1)
CONTRIBUTION FROM OPERATIONS	118	169	38	3	210
General and administrative expenses	(29)	(32)	(16)	_	(48)
OPERATING PROFIT	89	137	22	3	162
Financial expenses	(12)	(18)	_	(7)	(25)
Income from investments	4	8	2	_	10
INCOME BEFORE INCOME TAXES	81	127	24	(4)	147
Income taxes	(17)	(35)	(10)	2	(43)
INCOME BEFORE MINORITY INTEREST	64	92	14	(2)	104
Minority interest	(1)		_	_	_
NET PROFIT	<u>63</u>	<u>92</u>	<u>14</u>	<u>(2)</u>	<u>104</u>
CASH FLOW (Net profit + Depreciation and amortisation)	<u>115</u>	148	<u>19</u>	<u>(2)</u>	<u>165</u>

# RECLASSIFIED CONSOLIDATED INCOME STATEMENTS BY DESTINATION OF COSTS

					(million euro)
First nine months	Saip stand-a		Snamprogetti Q2 & Q3	Effects of acquisition	Saipem Consolidate d
	2005	2006		2006	
Operating revenues	3,200	3,762	1,496	_	5,258
Production costs	(2,776)	(3,199)	(1,390)	4	(4,585)
Idle costs	(38)	(43)	(2)	_	(45)
Selling expenses	(49)	(60)	(19)	_	(79)
Research and development costs	(5)	(6)	(8)	_	(14)
Other operating income, net	-	(1)	_	_	(1)
CONTRIBUTION FROM OPERATIONS	332	453	77	4	534
General and administrative expenses	(89)	(97)	(32)	1	(128)
OPERATING PROFIT	243	356	45	5	406
Financial expenses	(38)	(47)	(4)	(14)	(65)
Income from investments	16	25	9	_	34
INCOME BEFORE INCOME TAXES	221	334	50	(9)	375
Income taxes	(47)	(88)	(23)	4	(107)
INCOME BEFORE MINORITY INTEREST	174	246	27	(5)	268
Minority interest	(3)	(2)	_	_	(2)
NET PROFIT	<u>171</u>	<u>244</u>	<u>27</u>	<u>(5)</u>	<u>266</u>
CASH FLOW (Net profit + Depreciation and amortisation)	<u>317</u>	<u>397</u>	<u>38</u>	<u>(5)</u>	<u>430</u>

## **RECLASSIFIED STATEMENT OF CASH FLOW**

Q3 2005	Q2 2006	Q3 2006		First nine months	
	Q2 2000	Q3 2000		2005	2006
63	96	104	Group net income	171	266
1	2	_	Third party income	3	2
			Adjustments to reconcile cash generated from operating income before changes in working capital:		
52	55	61	Depreciation, amortisation and other non monetary items	146	164
(8)	65	31	Dividends, interests, extraordinary income/expenses and income taxes	46	102
108	218	196	Cash generated from operating income before variation in working capital	366	534
(158)	(3)	(129)	<b>~</b> ,	(209)	(335)
36	1	(6)	Dividends, interests, extraordinary income/expenses and income taxes received (paid)	(8)	(20)
(14)	216	61	Net cash flow from operations	149	179
(99)	(133)	(185)	Investments in tangible and intangible fixed assets	(236)	(416)
(1)	_	_	Investments in acquisitions of consolidated companies	(5)	_
_	7	-	Disposals	1	7
(114)	90	(124)	Free cash flow	(91)	(230)
(4)	(36)	_	Buy-back of treasury shares	(22)	(36)
_	(82)		Cash flow from share capital and reserves	(65)	(82)
14	(37)	19	Exchange rate differentials and other variation concerning net financial debt	(2)	(*) (277)
(104)	(65)	(105)	Variation in net debt	(180)	(625)
942	1,467	1,532	Net debt at beginning of period	866	1,012
1,046	1,532	1,637	Net debt at end of period	1,046	1,637

<sup>(\*)</sup> includes the effects of the acquisition of Snamprogetti amounting to (296) million euro.